



COMMONWEALTH of VIRGINIA

Department of Medical Assistance Services

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DIRECTOR

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Dear MEDALLION Provider:

This letter serves as a follow up to our letter dated May 25th regarding the managed care expansion effective October 1, 2007. As a result of the expansion, the MEDALLION program will no longer be an option for Medicaid managed care individuals residing in the city of Lynchburg and the counties of Amherst, Appomattox and Campbell after July 31, 2007.

Contracting with the MCOs will allow you to continue to provide services to your patients. In order for you to continue to provide services to your Medicaid managed care patients, DMAS strongly encourages all MEDALLION providers to contract with the Medicaid Managed Care Organizations (MCOs). Please contact the following participating health plans directly for information on participation in their programs:

Optima Family Care	877-865-9075
Southern Health-CareNet	800-424-0077
Virginia Premier Health Plan	804-819-5160

Between July 31st and September 30, 2007, managed care eligible individuals will receive their services through fee-for-service Medicaid. Effective October 1, 2007, these managed care eligible recipients will be enrolled in a MCO. If you wish for your patients to choose a MCO with which you have a contractual relationship, you may encourage your patients to choose a specific plan.

There are also a number of individuals who are exempt from managed care and who are enrolled in Medicaid fee-for-service (e.g. enrolled in a nursing home, have Medicare, etc). You do not need to participate with a MCO to provide services to the Medicaid fee-for-service population; however, you must continue to be an enrolled Medicaid provider. If you are a MEDALLION provider for individuals residing in the cities of Lexington, Bedford and Buena Vista, as well as the counties of Rockbridge and Bedford, you may continue your MEDALLION participation for these patients.

Recently you should have received an invitation to local provider meetings that will review the upcoming changes in your area and how these changes will impact you and Medicaid enrollees. If you have any questions regarding this letter, please contact Kathleen Dickerson, Provider Relations Representative, at 804-371-8852, or by email at Kathleen.Dickerson@dmas.virginia.gov.

Thank you for your cooperation and support.

The MEDALLION Program
Division of Health Care Services